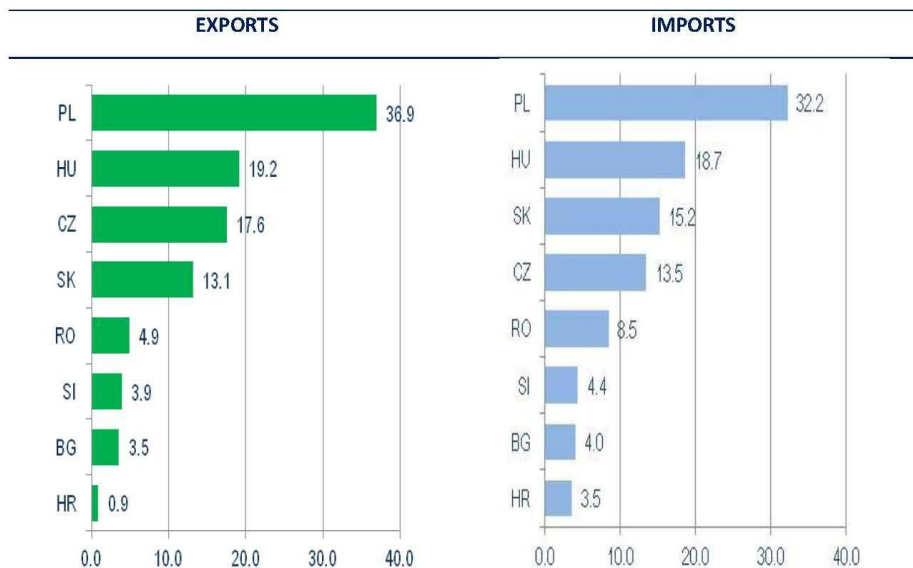


INTERNATIONAL TRADE BY COUNTRY IN CE EUROPE, 2015. PERCENTAGE SHARES IN VALUE



Source: CSIL processing

# THE LIGHTING FIXTURES MARKET IN CENTRAL-EASTERN EUROPE

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The Central-Eastern European\* economy is now entering its sixth year of recovery. In 2015 growth picked up to 3.4% and it is expected to continue growing at similar rates in the next years. In this positive economic environment, the lighting fixtures market has increased by more than 33% over the last six years, thus reaching EUR 2.1 billion in 2015. In the same period, production grew even faster (+44%), as in 2015 it was worth EUR 2.2 billion.

As reported in the CSIL report **"The European market for lighting fixtures, Part II"**, the CE European market for lighting fixtures is extremely open: in 2015 imports satisfied

82% of the total consumption and export 83% of the production. As a whole, in 2015 the trade balance registered a surplus of EUR 61.5 million: the deficit from Asia and Pacific region was more than balanced by surplus from Europe, Middle East and North America. It is worth to notice that China figures among the top three importers for all the countries of the region, except for Slovakia.

Poland is the first exporter and the first importer, as well as the biggest net exporter in the region. It has by far the biggest market and the biggest industry of lighting fixtures; alone it accounts for 47% of the production and 43% of the lighting consumption of the

entire region. It is followed by the Czech Republic, that ranks second by consumption and production; it is also the second largest net exporter (EUR 53 million, about one half of the export of Poland, EUR 107 million). Hungary is the second exporter and importer.

(\* Central-Eastern Europe refers to 8 countries: Bulgaria (BG), Croatia (HR), Czech Republic (CZ), Hungary (HU), Poland (PL), Romania (RO), Slovakia (SK) and Slovenia (SL)